

Jane Downes

Part-Time.ie



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A chartered accountant by background, Jane Downes decided to venture into entrepreneurship with a recruitment platform for part-time employees after taking a part-time role herself when her eldest child was starting school.

Jane had trained with PwC and enjoyed a successful 20-year career as an accountant in the multinational sector and as a financial controller in indigenous industry before discovering the positive impact working part-time had on her and her family.

She set up Part-Time.ie in September 2017 to provide a platform to connect employers and employees in the part-time market. Jane runs the business, which started trading in January 2018, from her home in Barna, Co Galway.

Part-Time.ie offers employers various options and services from posting an ad to a full recruitment service. Over 3,500 candidates are registered on the site with 7,000 following it on social media. Most of the roles are in the finance and admin sectors which lend themselves to part-time hours.

Securing her first multinational contract was a major milestone as she was competing against more established agencies. She now counts several multinationals and large professional firms among her clients.

Starting a business took more money and time than Jane had anticipated, and she found that having the support of the ACORNS network of like-minded people was invaluable.

Jane plans to grow the recruitment of part-time and contract accountants as this has been a great fee earner for the business. She also intends to increase her advertising spend to broaden brand awareness and to hire a marketing/sales professional.

Jane found that many of her clients also wanted to help with the recruitment of full-time accountants and in January 2019 she added a new strand to her business, Financetalent.ie, focused on recruitment and contracting of accountants and finance professionals.

Providing early stage female entrepreneurs, living in rural Ireland, with the knowledge, support and networking opportunities to meet and even exceed their current aspirations.



An Roinn Talmhaíochta,
Bia agus Mara
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